


Press release

Le Bourget-du-Lac, 28th April 2025 – 6pm CEST



Annual Results 2024

Roctool's Board of Directors (Euronext Growth - FR0010523167 - ALROC), specialists in induction technologies and innovative molding solutions, approved the consolidated financial statements for the year ended 31 December 2024, on 25th of April 2025. In an environment marked by a sharp decline in global industrial investment, the Group recorded 2024 sales of €6.3M, confirming its ability to maintain its strategic course despite the scale of the slowdown.

 Consolidated data (in K€)	2024	2023
Revenues	6 250	9 005
EBITDA*	(1 607)	(531)
EBIT (Operating result)	(2 376)	(732)
Net result of consolidated companies	(2 576)	(979)

Sales of goods amounted to €3.3m (down 43% on 2023), services fell from €2m in 2023 to €1.6m in 2024, licences and royalties rose to €1.3m from €1.1m in 2023.

The Group's EBITDA was €1.6m (compared with €0.5m in 2023), affected by the decline in sales and a scissors effect on operating costs. The gross margin for 2024 is +71% of sales, and operating expenses (excluding depreciation, amortization and purchases of goods) are -€6.4m (vs. -€6.9m in 2023).

EBIT will be €2.4m, compared with €0.7m in 2023, and net profit, taking into account an exceptional loss of €0.2m, will be a loss of €2.6m, compared with a loss of €1.0m last year.

Financial structure at end of 2024

At 31st December 2024, Roctool's shareholders' equity stood at €2.3m, strengthened by the capital increase carried out at the beginning of 2024 but negatively impacted by the 2024 loss. Financial debt, at €1.4m (-60% vs 2023), mainly in the form of PGEs, enables the debt structure to be kept under control.

At 31st December 2024, cash and cash equivalents stood at €0.4m. By mid-January 2025, this position had improved to €0.7m. This trend reflects rigorous management, with no late payments, against a backdrop of economic tension. Even if the situation remains fragile, mobilization is intact and the Company is gradually regaining the visibility that was so lacking in 2024. In addition, the cost-cutting plan begun in mid-2024 will take full effect from 2025. This reduction will contribute €1m over 12 months.

Mathieu Boulanger, CEO of Roctool, states:

“2024 put our organization to the test, even though our technologies have never been more relevant. Thanks to the total commitment of our teams, we have consolidated our strategy, strengthened our partnerships, launched new solutions and maintained a long-term vision. In 2025, our ambition is clear: to return to growth and reaffirm our leading role in responsible industrial transformation.”

An adverse economic climate... and increasingly relevant technology

The fall in demand in key industrial sectors - particularly the automotive industry - combined with reduced visibility on investment projects, weighed heavily on the financial year. However, the relevance of Roctool's solutions remains intact, driven by innovation, production quality and a reduced environmental footprint.

Encouraging signs began to appear at the end of the year (press release of 25 November 2024), with the start of a recovery in the automotive sector, but also notable advances in specific fields: electronics, defence and sports & leisure. Roctool is supporting this dynamic alongside its industrial partners to meet the real needs in the field. It should be noted that Roctool is making progress on two major opportunities at the start of this year. The next few months will be crucial in securing these new projects.

Acceleration of strategic alliances

A major commercial, technical and licensing partnership contract was signed with an Asian industrial player (Compose MFG). This framework contract, worth more than €1m and with an initial term of 2 years (renewable), covers the period from the end of 2024 to the end of 2026. It strengthens Roctool's presence in Asia, with a particular focus on thermoplastic composites in sectors such as electronics, sport and leisure, and aeronautics.



An example of a composite part - Roctool & Compose MFG

This partnership is in addition to the one signed with ENRX, which acquired a 16.3% stake in the company at the beginning of 2024, and which represents an essential lever for deploying Roctool technology on a global scale via commercial, industrial and technological synergies.

Looking ahead to 2025: Simplification, Innovation, Achievement

Despite these disappointing results, Roctool is determined to continue implementing a series of measures to return to a sustainable growth trajectory. These measures include optimizing costs through an expense reduction plan, re-evaluating its internal processes and simplifying its operational structure; accelerating innovation, with a stronger focus on developing new solutions tailored to the needs of high-potential sectors and the use of recycled or recyclable materials; diversifying its markets and customer portfolio, by extending its activities to new geographical territories and exploring new industrial segments; and signing strategic industrial and financial partnerships to accelerate the deployment of its innovative solutions.

Roctool is confident in the relevance of its business model over the long term. The company will continue to leverage its innovation skills to transform the industry with cutting-edge technologies, while adopting prudent and proactive management in the face of market challenges.

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