

## Press release

Le Bourget du Lac (France), July 17<sup>th</sup>, 2019 – 6:00pm CEST



# Roctool announces consolidated sales for the first half of 2019 up +2% to € 3.55 million and launches a new complementary offer

**Roctool** (Euronext Growth – FR0010523167 – ALROC), a specialist in mold heating and cooling technologies for plastics and composites, announces today the consolidated sales for the first half of 2019.

As of June 30<sup>th</sup>, 2019, Roctool consolidated half-year sales amounted to € 3.55 million, up 2% compared to the first half of 2018.

Mathieu Boulanger, Chief Executive Officer of Roctool commented: *“This first half of 2019 was marked by a number of excellent commercial successes, particularly our partnerships in Korea with KCTech and a new local industrial client. We have also increased our presence in China attending the Chinaplas show this year as well. In addition, our presence at the JEC World, the largest composite exhibition in the world, last March in Paris, confirmed the strong interest around Roctool technologies in the world of composite materials. And the Tech Day in May at our headquarters in France attracted no less than 40 companies, brands and subcontractors. Roctool has 3 new brands and 6 new manufacturers among its customers since early 2019.”*

€ million – group consolidated	30/06/2019	30/06/2018
Sales	3.55	3.49
Sale of goods	2.58	2.30
Sale of services	0.78	0.75
Licenses and royalties	0.19	0.44

Sale of goods totaled € 2.58 million, up 12% vs. S1 2018.

Sale of services were up +5% compared to S1 2018 and amounted to € 0.78 million. Sign of the attractiveness of the technology especially in the automobile and high performance parts.

In line with the business model change more focused on the sale of industrial solutions, the % of sale of goods and services on the total sales increases with a consequent decrease of licenses and royalties.

The company will offer in the coming weeks a new complementary offer of Roctool technology: a long-term rental of equipment with services included. This long-term rental offer will be available to certain customers and will complement existing offers. *“This complementary offer will allow new customers to equip themselves and use our services under a lease with flexible duration. This is a good way to improve the access to our technology knowing that we have very different users from one industry to another. The impact of this new offer will be*

*measurable over the next 6 months and should reinforce the recurrence of our sales "*  
concludes Mathieu Boulanger.

## Next publication

Half year statements: September 10, 2019

### **About Roctool:** [www.roctool.com](http://www.roctool.com)

Founded in 2000, Roctool is a technology and manufacturing solutions provider offering engineering services and systems. The Roctool induction process, perfectly adapted to plastic injection and compression molding, is available in many configurations to meet industrial requirements. Roctool's research and development team is constantly adapting its technologies to new materials, particularly metals. Roctool is the leader in heat and cool technologies, and today offers HDPlastics™ to plastic molders, Light Induction Tooling technology - LIT™ to suppliers of composite parts and Induction Dual Heating technology - IDH™ for complete molding solutions. The processes developed by Roctool are used in production by leading brands in innovative sectors such as automotive, aerospace, consumer products and electronics. They offer many advantages, including reduced cycle times, excellent surface quality, weight and performance savings, which allows manufacturers to reduce the overall cost of the parts produced. Roctool is listed on the Euronext Growth market in Paris. Its headquarters and R&D center are located at Le Bourget du Lac (France). Roctool also has offices and platforms in North America, China, Japan, Taiwan and Germany.

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