

## HALF YEAR RESULTS AS OF JUNE 30<sup>TH</sup>, 2016

- Strong increase in Global Revenues, positive EBITDA
- Improvement of Operational Margins
- Pipeline and backlog strong
- Stable financial position
- Launch of HD Plastics™

**RocTool** (Alternext – FR0010523167 – ALROC), a leading provider of Heat and Cool technologies for injection molding and composite processing, presents its half-year results as of June 30<sup>th</sup> 2016.

€ - group consolidated	30/06/2016	% rev.
<b>Revenues</b>	<b>3 080 682</b>	<b>100%</b>
Sale of goods	1 765 092	57%
Cost of good solds	697 986	23%
<b>Goods gross profit</b>	<b>1 067 106</b>	<b>35%</b>
Services	766 883	25%
Services purchased	21 061	1%
<b>Services gross profit</b>	<b>745 822</b>	<b>24%</b>
<b>Licenses &amp; royalties</b>	<b>548 707</b>	<b>18%</b>
<i>Total gross profit margin</i>	77%	
Other purchases	86 843	3%
Other operational costs	967 531	31%
Taxes	36 433	1%
Personnel costs	1 327 496	43%
<b>Total operational costs (excluding depreciations, amortizations, and COGS)</b>	<b>2 418 304</b>	<b>78%</b>
Subsidies	182 262	6%
Intercompany adjustments	1 655	0%
Intercompany reciprocal accounts	(0)	0%
<b>EBITDA</b>	<b>127 248</b>	<b>4%</b>
<i>EBITDA margin</i>	4%	
<b>EBIT</b>	<b>36 497</b>	<b>1%</b>
<b>Financial result</b>	<b>(20 269)</b>	<b>-1%</b>
<b>Current result</b>	<b>16 229</b>	<b>1%</b>
<b>Extraordinary result</b>	<b>(116)</b>	<b>0%</b>
<b>Taxes</b>	<b>(4 057)</b>	<b>0%</b>
<b>Net result</b>	<b>20 169</b>	<b>1%</b>

  

€ - group consolidated	30-Jun-16	31-Dec-15	Δ
Equity	2 394 782	2 485 980	-4%
Cash reserves	1 649 958	1 591 127	4%
Total assets	6 068 278	6 813 773	-11%

### Strong increase in revenues

The group revenues for the first half 2016 reached over € 3m, a strong increase compared to the previous year in all segments.

With a renewed and more flexible business offer and a new strategy deployed since the end of 2015, sale of goods increased significantly, driven by both current clients increasing their use of RocTool technology as well as the adoption by new clients, and represent over 57% of total revenues.

Engineering services and licenses/royalties are increasing as well, the latter driven by a strong use of RocTool technology for the manufacturing of electronics parts.

Higher revenues with stable operational costs have driven the EBITDA to over 127k€, representing 4% of total revenues (VS a significant loss at the same period in 2015).

Mathieu Boulanger, CEO: *"In Q4 2015, we set RocTool new ambitions, we improved our commercial offer and we defined a very clear accelerated growth strategy. We can see the first positive impact of those changes during the first 6 months of 2016. Our priority is to support existing RocTool technology users, reach new potential users and develop new applications in direct contact with top brands from our key segments. Our goal is to become the quality standard in manufacturing and expand the group internationally"*

### RocTool's technology put forth

RocTool's participation at the JEC Paris (the largest composite tradeshow in the world) was a success, with very positive feedbacks on the new technology, LIT™ (Light Induction Tooling), specifically designed to target large composite parts in particular for the automotive and aeronautic sectors.

Also, during the 1<sup>st</sup> semester RocTool launched a new quality standard for the plastic industry, HDPlastics®, targeting major brands and highlighting RocTool technology advantages such as excellent surface quality and better part performance.

### Stable financial position

The financial position remains stable, with cash reserves at € 1.6m and equity of € 2.4m.

### Backlog and Future prospects

RocTool management is confident that the ongoing growth will continue in H2 2016. The existing backlog is already a good sign along with a pipeline which is continuing to build well.

The board of administrators is currently finalizing a new strategic plan for the next four years that aims to make RocTool a leading international company and the standard in molding technology used by major brands with commensurate increases in shareholder value.

### RocTool SA (France) results

€ RocTool SA	30/06/2016	30/06/2015	% yoy
<b>Revenues</b>	<b>3 085 710</b>	<b>858 168</b>	<b>260%</b>
Sale of goods	1 802 722	252 991	613%
Cost of good solds	728 864	128 452	467%
<b>Goods gross profit</b>	<b>1 073 858</b>	<b>124 539</b>	<b>762%</b>
Services	734 281	163 672	349%
Services purchased	32 272	16 149	100%
<b>Services gross profit</b>	<b>702 009</b>	<b>147 523</b>	<b>376%</b>
<b>Licenses &amp; royalties</b>	<b>548 707</b>	<b>441 505</b>	<b>24%</b>
<i>Total gross profit margin</i>	<i>75%</i>	<i>83%</i>	
<b>Total operational costs (excluding depreciations, amortizations, and COGS)</b>	<b>2 134 367</b>	<b>1 848 592</b>	<b>15%</b>
Subsidies	181 455	142 191	6%
<b>EBITDA</b>	<b>371 661</b>	<b>(992 833)</b>	<b>137%</b>
<i>EBITDA margin</i>	<i>12%</i>	<i>-116%</i>	
<b>EBIT</b>	<b>313 413</b>	<b>(964 186)</b>	<b>133%</b>
<b>Financial result</b>	<b>(45 989)</b>	<b>(7 530)</b>	<b>-511%</b>
<b>Current result</b>	<b>267 424</b>	<b>(971 716)</b>	<b>128%</b>
<b>Extraordinary result</b>	<b>(17 072)</b>	<b>(102 792)</b>	<b>83%</b>
<b>Taxes</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Net result</b>	<b>250 352</b>	<b>(1 074 507)</b>	<b>123%</b>

  

€ RocTool SA	30/06/2016	31/12/2015	% yoy
Equity	3 467 339	3 216 988	8%
Cash reserves	1 561 161	1 521 232	3%
Total assets	7 203 355	7 687 059	-6%

RocTool SA, similarly to the group results, has showed a strong performance improvement vs H1 2015:

- Total revenues are over 3 times higher
- Operational costs slightly increased, mainly because of the deployment of the group both through higher operational expenses and new recruiting
- EBITDA is positive at € 0.4m, up from a € 1 m loss
- Net result is positive at € 0.3m

**About RocTool:** Created in 2000, RocTool is a Technology & Manufacturing solutions provider offering Engineering services and systems. RocTool induction process is fully adapted for plastic injection and composite processing, including multiple configurations to fit with tier manufacturers requirements. RocTool's Research and Development team is adapting the technologies to more materials including metal. As a Heat and Cool technology leader, RocTool now offers High Definition Plastics™ capabilities to plastic molders and Light Induction Tooling™ to composite part suppliers. The processes developed by RocTool are used in production by major brands in innovative industries such as automotive, aerospace, consumer products & electronics. They hold many advantages including reduced cycle times, surface quality, light-weighting and performance, therefore resulting in an overall cost reduction of the produced parts for manufacturers.

RocTool is listed on Alternext. Its headquarters and R&D center is situated at Le Bourget du Lac (France). RocTool also has offices and platforms in North America, Japan, Taiwan and Germany.

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